



## Sales Advisor

**Location:** Lasswade, EH18 1AZ

**Company:** Viridis Plants

**Contract:** Permanent / Full time

### Job Description

Boningale Limited, part of the Plant Market Group, is focused on servicing the commercial landscaping and garden design marketplace through its two brands Boningale Nurseries and Viridis Plants.

UK production is at the forefront of its plans utilising its newly acquired Scottish nursery Melville, which is producing peat free trees and its Boningale and Codsall production facilities which are focused on shrubs and specimens, all supported by an impressive supply chain network of circa 400 growers from the UK and Europe.

We have an exciting opportunity for a Sales Advisor to join our brand-new Viridis Trade Centre located at our Nursery in Lasswade. As the Sales Advisor, you'll be the main point of contact for all sales through the Viridis Trade Centre, working closely with the Nursery team to maintain high standards of quality and plant care. In this role, you'll help customers find the right products for their needs, offer expert guidance on plant care, and ensure an exceptional customer experience.

### Job Responsibilities:

Working both alone on the Viridis Trade Centre and with the wider Nursery team you will be completing a variety of tasks to a specified standard and timeframes.

- Assist customers with product selection, offering knowledgeable advice on plant care and gardening products.
- Build and maintain positive customer relationships, delivering a high level of service.
- Keep up-to-date with the latest products and trends to best assist our customers.
- Ensure the Trade Centre is well-stocked, tidy, and visually appealing at all times.
- Process customer transactions efficiently and accurately.
- Support the wider nursery team with stock management and general upkeep of the premises.
- Assist with the setup and maintenance of product displays.

### Attributes Required:

- Previous experience in retail, sales, or customer service gained within horticulture or garden centers is essential.
- Strong communication and interpersonal skills.
- Proactive, self-motivated, and able to work well in a fast-paced environment
- Good organisational skills and attention to detail.
- Must have excellent horticultural knowledge.

- You will need to be trustworthy, reliable, flexible, and punctual.
- Be innovative and creative in decision making and problem solving.
- You should enjoy working as part of a team and have a 'can-do' approach.
- Happy to carry out hands on work such as plant husbandry, picking and packing.
- Confident using CRM systems and handling paperwork such as picking and delivery notes.
- Be comfortable working outdoors, year round in varying conditions.

**Working Hours:** 39 hours per week

**Salary:** Salary is based upon experience.

**Benefits:** 23 days holiday, plus bank holidays, increasing after 5 years' service. Birthday Leave. Healthcare Plan. Pension. Cycle to Work Scheme. Refer a friend Scheme. Employee of the Month Scheme.

**Interested?** Please email your application to [jenny.ward@boningale.co.uk](mailto:jenny.ward@boningale.co.uk) quoting vacancy reference 24/004. For more information about Boningale Ltd please visit our website [www.boningale.co.uk](http://www.boningale.co.uk)